

Sandip Bisui

RESEARCH INTERESTS

Corporate Strategy

Alliances and M&As

Information Economics

EDUCATION

- 2018- **Doctoral Candidate in STRATEGY & ENTREPRENEURSHIP**
 University of Colorado (CU) Boulder, USA
- 2011-16 **Bachelor of Science & Master of Science in MATHEMATICS & SCIENTIFIC COMPUTING**
 Minor in INDUSTRIAL & MANAGEMENT ENGINEERING
 Indian Institute of Technology (IIT) Kanpur, India

WORKING PAPERS & WORKS IN PROGRESS

- [1] **When Information Asymmetry is good: Innovation Disclosures and Contracting for Technology Collaborations** (2nd Year Paper; Stage- Manuscript Preparation) [Link](#)
- Examining the impact of innovation disclosures on the distribution of intellectual property rights in technology alliances.
- [2] **Innovation Disclosures and the Design of Technology Acquisition Contracts** (Stage- Under Review in Academy of Management Journal) [Link](#)
(With [Jeffrey Reuer](#), & [George Chondrakis](#))
- Studying the role of innovation disclosure on different contractual provisions in technology acquisitions.
- [3] **Demystifying the Blackbox: Organizational Structure and Contracting for Technology Partnerships** (Stage- Manuscript Preparation) [Link](#)
(With [Jeffrey Reuer](#), [Kun Zhang](#), & [Harsha Tadikonda](#))
- Investigating the implications of internal organization structure of R&D for alliance governance in technology partnerships.
- [4] **Searching Without & Within: R&D Centralization and Knowledge Search in Strategic Alliances** (Stage- Manuscript Preparation) [Link](#)
(With [Jeffrey Reuer](#), & [Kun Zhang](#))
- Exploring the interplay between the organizational structure of R&D and external knowledge search.
- [5] **Scientists' Mobility and Alliance Governance** (Stage- Data Analysis) [Link](#)
(With [Jeffrey Reuer](#), & [Ramakrishna Devarakonda](#))
- Examining the relationship between scientists' mobility and alliance governance.
- [6] **Information Economics in Management Research** (Invited Manuscript for [Oxford Bibliographies](#))
(With [Jeffrey Reuer](#))

CONFERENCES & PRESENTATIONS

- 2020 Strategic Management Society (SMS): Annual conference- London, UK
- Searching without & within: R&D Centralization and Knowledge Search in Strategic Alliances
- 2020 Academy of Management (AOM): Annual meeting- Vancouver, BA, Canada.
- Organizational Structure Matters: R&D Centralization and Alliance Governance
- 2020 Leeds Strategy and Entrepreneurship Division Pro-Seminar- University of Colorado Boulder, CO, USA
- When Information Asymmetry is good: Innovation Disclosures and Contracting for Technology Collaborations (2nd Year Paper)
- 2019 Strategic Management Society (SMS): Annual conference- Minneapolis, MN, USA
- Organizational Structure Matters: R&D Centralization and Alliance Governance
- 2019 Academy of Management (AOM): Annual meeting- Boston, MA, USA
- 2018 Strategic Management Review (SMR): Special conference on Open Innovation- Berkeley, CA, USA

TEACHING EXPERIENCES

- 2020 Instructor (BCOR 2304: Strategic and Entrepreneurial Thinking), **University of Colorado (CU) Boulder, USA** Fall 2020
- 2020 Instructor (BCOR 2304: Strategic and Entrepreneurial Thinking), **University of Colorado (CU) Boulder, USA** Summer 2020

ACADEMIC EXPERIENCES

- 2020 Associate Editor: **Technology and Innovation Management (TIM) Division, Academy of Management (AOM)**: Annual meeting- Vancouver, BA, Canada
- 2020 Session Chair: Corporate and International Strategy, **Strategic Management (STR) Division, Academy of Management (AOM)**: Annual meeting- Vancouver, BA, Canada
- 2020 Teaching Assistant (Course: MBAC 6050- Strategy; Instructor: [Jeffrey Reuer](#)), **University of Colorado (CU) Boulder, USA** Summer 2020
- 2020 Teaching Assistant (Course: BCOR 2304- Strategic and Entrepreneurial Thinking; Instructor: [Mukund Chari](#)), **University of Colorado (CU) Boulder, USA** Spring 2020
- 2016-18 Research Associate (Strategy area with [Anindya Ghosh](#)), **Indian School of Business (ISB), India**

AWARDS & SCHOLARSHIPS

- 2020 MacMillan Fellowship for outstanding work as a PhD student, Deming Center for Entrepreneurship, CU Boulder
- 2020,19 Gerald Hart Research Fellowship, CU Boulder
- 2019, 18 Strategy, Entrepreneurship, and Operations (SEO) Division Fellowship, CU Boulder
- 2015 GATE Scholarship, All India Council for Technical Education
- 2011-14 Inspire Scholarship, Dept. of Science & Technology, Govt. of India

PROGRAMMING LANGUAGES, STATISTICAL SOFTWARE & DATABASES USED

Languages & Software: Stata, Python, R, MySQL
Database: WRDS (Compustat, CRSP), BoardEx, PatentsView

RELEVANT COURSES

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| Strategy Seminar | Applied Microeconomics | Computing for Management |
| Entrepreneurship Seminar | Probability & Statistics | Data Structure & Algorithm |
| Innovation Seminar | Regression & Time Series Analysis | Research Writing |

POSITIONS OF RESPONSIBILITY

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|---------|---|
| 2019- | International Peer Mentor, International Student and Scholar Services, CU Boulder |
| 2019-20 | Campus Lead, India Student Hub USA |
| 2019-20 | Graduate Peer Mentor, Graduate School, CU Boulder |
| 2015-16 | Department Placement Coordinator, Students Placement Office, IIT Kanpur |
| 2014 | Head, Events and Competitions, Udghosh: Annual Sports Festival, IIT Kanpur |
| 2014 | Manager, Megaworld, Techkriti: Annual Technical Festival, IIT Kanpur |
| 2013 | Coordinator, Informals, Antaragni: Annual Cultural Festival, IIT Kanpur |
| 2012-13 | Secretary, Design Club, IIT Kanpur |
| 2011-12 | Volunteer, National Social Service (NSS) |

PERSONAL INTERESTS

- Playing Badminton, Solving Rubik's cube, Binge watching TV series, & Cooking delicious meals :P

LANGUAGES

BENGALI: Mother-tongue

ENGLISH: Fluent

HINDI: Fluent